



UNIVERSITY OF
HOHENHEIM



**STUDENT EXCHANGE AGREEMENT
BETWEEN THE FACULTY OF ECONOMIC SCIENCES,
NATIONAL UNIVERSITY OF CORDOBA, ARGENTINA**

AND

**THE UNIVERSITY OF HOHENHEIM,
STUTT GART, BADEN-WÜRTTEMBERG, GERMANY**

The Business School (Faculty of Business, Economics and Social Sciences) of the University of Hohenheim, situated in Schloss Hohenheim 1, 70599, Stuttgart, Germany, represented by its vice president, Prof. Dr. Andreas Pyka, and the Faculty of Economic Sciences of the National University of Cordoba (FCE UNC), situated in Haya de la Torre S/N, CP 5000, Ciudad Universitaria, Córdoba, Argentina, represented by its dean, Ricardo Luis Descalzi, by virtue of the powers conferred upon him under Resolution of the Honorable Directing Council RHCD-2025-333-UNC-DEC#FCE, dated July 31, 2025, and pursuant to the University Statutes and Ordinance HCS 6/12, hereinafter referred to jointly as the “Parties”, agree to implement this Student Exchange Agreement (“Agreement”) in accordance with the terms set forth below.

Its purpose is to enhance the educational experience and the cross-cultural understanding of students from both institutions.

1. Description of Program

This Agreement is established to facilitate a student exchange program at the partner institution (“Exchange Program” or “Program”). The Program enables students working towards a degree at one institution to take classes at the other institution.

2. Definition: “Home” and “Host” Institutions

Within the terms used in this exchange, “Home institution” will refer to the institution in which a student is formally enrolled as a degree-seeking candidate. “Host institution” will refer to the institution agreeing to receive students from the Home institution for a pre-determined length of study on a non-degree seeking basis. “Exchange Student” means a student participating in the Program.

Each Party may act as either a "Home institution" or "Host institution" in accordance with the terms herein.

3. Student Exchange Coordinator. A program coordinator for exchange students will be identified at each institution. The role of this person will be to assist, or arrange for



others to assist, Exchange Students with academic and cultural issues while at the Program Coordinator's institution. Each Party shall communicate in a timely manner with the other Party's Program Coordinator regarding matters relating to this Program, including but not limited to any student emergency, disciplinary and or academic problem.

The Program Coordinator for each institution shall be:

For the Faculty of Economic Sciences of the National University of Cordoba:

María Cecilia Gáname, Secretary for Internationalization, Innovation and Technology Transfer

For the Business School of the University of Hohenheim (Faculty of Business, Economics and Social Science):

Dr. Jana Funk
Head of international relations

For the University of Hohenheim:

Carolin Scheitle
Erasmus+ and overseas program coordinator

- 4. Term and Termination.** This Agreement becomes effective on the date of the last signature and will continue thereafter for a five (5) year term. Either Party may terminate this Agreement providing ninety (90) days prior written notice to the other Party. This agreement will automatically be renewed for similar periods of time

In the event of termination or expiration of this Agreement, the Parties shall cooperate and use their reasonable best efforts to let current Exchange Students complete their Program already in progress at the Host Institution.

5. Student Exchanges.

- A. All Exchange Students shall be bona fide students of the Home Institution and be engaged in a full-time degree-oriented course of study. No degree will be conferred on the Exchange Students by the Host Institution. In general, Exchange Students will be expected to undertake a full load of courses at the Host Institution.
- B. Subject to space availability and applicable admission standards, each Exchange Student may enroll in any course offered by the department/s outlined in **Paragraph 8** below.
- C. Courses successfully completed at the Host institution may be accepted for credit towards the degree at the student's Home institution. It will be the responsibility of each Exchange Student in the Program to obtain pre-approval from his/her Home institution's designee for courses taken at the Host institution to determine



whether the courses are a part of his/her required degree-path curriculum and/or what credit will be available.

- 6. Academic Semesters.** Each exchange is for one (1) academic year or one (1) academic semester, and students may be nominated for either one semester or one academic year at each institution. The period of study at FCE UNC comprises the first semestre (March to July) and the second semestre (August to December)
The University of Hohenheim's period of study commences in either its October to March term or April to August term.

7. Number of Students

The two institutions will exchange undergraduate and graduate students on a one-for-one basis. The exchange will be measured according to the following formula:
1 student for 1 academic semester = 1 exchange unit
1 student for a full academic year (2 semesters) = 2 exchange units
Short-term programs (e.g., summer schools or internships) can be counted as partial units, subject to mutual agreement.

Balance and Reconciliation:

The balance of exchange units will be reviewed at the end of each academic year.

While the goal is to maintain a balanced exchange, temporary imbalances may be accepted, provided they are reconciled within a period of two academic years.

If the imbalance cannot be corrected through student exchange, the institutions may agree to balance the exchange through other forms of academic collaboration, such as faculty exchange or virtual programs.

8. Admission Requirements

- A. Exchange Students participating under this Agreement will be admitted to the Host institution with transient status, i.e., as a non-degree seeking student. An Exchange Student with non-degree-seeking status may not change to a degree-seeking status under the terms of this agreement.
- B. Exchange Students must be registered full-time and have completed at least one academic year at the University of Hohenheim and at least two at FCE UNC, be in good academic standing, and not have been subject to any disciplinary action at their Home campus.
- C. Prospective exchange students will be nominated for the Program by their Home Institution:



- i. Nominations of University of Hohenheim students will be accompanied by a statement from the University of Hohenheim that the recommended student is in good academic standing within his or her program of study. Documentation of the nomination of the student will be processed and submitted by whichever office the University of Hohenheim deems so fit.
- ii. Nominations of FCE UNC students will be accompanied by a statement from the FCE UNC that the recommended student is in good academic standing within his or her program of study. Documentation of the nomination of the student will be processed and submitted by whichever office the FCE UNC deems fit.

D. This Agreement does not guarantee a students' participation in the Program. The Host institution will have the authority to make the final decision on a students' admission. Each institution shall respect the admission requirements and enrollment constraints of the Host institution.

9. Language Proficiency

- A. Exchange Students must meet minimum language proficiency requirements for students whose first language is not that of the Host institution.
- B. Courses at the University of Hohenheim are taught in German and English.
- C. The University of Hohenheim requires a level B2 in English and if students want to take courses in German, then students must also proof German language proficiency on the level of B2.
- D. Courses at FCE UNC are taught in Spanish.
- E. FCE UNC requires a level B2 in Spanish.

10. Access to Resources

The Host Institution shall provide Exchange Students access to the same facilities and services available to other similarly situated students at the Host Institution. The Host institution shall also provide an on-site orientation to Exchange Students that includes information on the institution, local safety issues, and other topics mutually agreed upon by the Parties

11. Tuition and Fees

Both universities will require participating Exchange Students to register at their Home institution and pay all academic fees and tuition to their Home institution. Exchange Students will not be assessed additional tuition or fees by the Host Institution except if a student opts to enroll in a program with extra course fees that are



not included in the exchange benefits.

12. Student Responsibilities and Expenses

- A. Exchange Students will be responsible for costs of housing, books, fees (including lab and course fees where applicable, housing application fees), required meal plans, all transportation and living expenses, class materials, and all other educational and personal expenses. Each Party shall make a reasonable effort to assist Exchange Students participating under the terms of this agreement in finding appropriate housing.
- B. Exchange Students will be personally responsible for purchasing the Host institution's required health/medical insurance coverage for the period of the exchange. The Parties will cooperate in assisting Exchange Students to identify the best available options for health coverage as required by their institution.
- C. Exchange Students shall be responsible for obtaining any necessary visas and otherwise complying with all immigration laws and regulations of the country of the Host institution. The Host institution will assist its participating Exchange Students, to the fullest extent possible, in obtaining visas and other documents required by the government of the Host country but shall not have any responsibility to assure the granting of any visas, permits or approvals.
- D. Exchange Students will be governed by the same policies, rules, regulations and performance standards that pertain to other students at the Host institution.

13. Rules and Regulations

- A. Each Exchange Student will be required to comply with the laws of the Host country as well as the policies, rules and regulations and of the Host Institution and their Home Institution. Any breach of Host Institution policies, rules and regulations will be dealt with in accordance with the established policies and procedures of the Host Institution in consultation with the Home Institution. In addition, each institution has the right to apply probationary or exclusionary actions including any immediate action deemed necessary for health and/or safety reasons.
- B. If an Exchange Student voluntarily withdraws or is dismissed for academic or disciplinary reasons before the end of the term, it will be considered as a completed exchange for reciprocity purposes. The Parties agree that there will be no replacement for Exchange Students who do not complete an exchange.

- 14. Academic Transcripts.** After the conclusion of an Exchange Student's participation in the Program and to the extent permitted by law, the Host Institution will send the Home Institution an official transcript of credits and grades for the Exchange Student. Each Party shall use records of Exchange Students only to the extent necessary to



fulfill its obligations under this Agreement and hold such records in strict confidence. Neither institution may disclose such records except as required by this Agreement, as required by law or as otherwise authorized in writing by the Exchange Student. An institution may disclose such records to its employees with a need-to-know so long as the institution requires such employees to abide by the terms of this Agreement.

15. **Notices.** Notices relating to this Agreement shall be in writing and shall be delivered by an internationally recognized carrier or by e-mail to the other Party at the contact information set forth below. Notice shall be deemed effective upon receipt.

Notices to FCE UNC :
internacionalizacion@economicas.unc.edu.ar

Office of Internationalization, Innovation
and Technology Transfer
Facultad de Ciencias Económicas
Universidad Nacional de Córdoba
Bv. Enrique Barros s/n, Ciudad Universitaria
X5000HRV - Córdoba, Argentina

Notices to the University of Hohenheim:
Dekanat Wirtschafts und Sozialwissenschaften
Universität Hohenheim
Schloss Hohenheim 1B
70599 Stuttgart
Germany

International-wiso@uni-hohenheim.de

16. Miscellaneous Terms

- A. Unless otherwise specified in writing in this Agreement, no monetary consideration will be exchanged between the two institutions, nor will there be any reimbursement for expenses, or sharing of fees or profits arising from this exchange. This Agreement does not create an obligation to exclusivity between the two Parties.
- B. Each Party shall be solely liable for payment of its portion of all claims, liability, costs, expenses, demands, settlements, or judgments resulting from the negligence, actions or omissions of itself or those for whom it is legally responsible relating to or arising under this Agreement.
- C. The Parties are independent contractors. This Agreement does not create a partnership, franchise, joint venture, agency, or fiduciary or employment



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relationship between the Parties. There are no third-Party beneficiaries to this Agreement.

- D. In connection with this Agreement, neither Party shall discriminate on the basis of race, color, ethnicity, national origin, religion, age, sex, pregnancy, marital status, sexual orientation, gender identity, genetic information, disability or other legally protected status.
- E. This agreement applies to duly enrolled, admitted, and academically eligible Exchange Students of the Home institution and does not extend to spouses/partners and/or dependents.
- F. No amendment or modification to this Agreement, including any amendment or modification of this paragraph, shall be effective unless in writing and signed by both Parties.
- G. A failure to enforce provisions of this Agreement in whole or part will not negate the Agreement or constitute a waiver to subsequently enforce the provisions at a future time.
- H. If a court determines a provision of this Agreement is unenforceable, the provision shall be amended to the minimum extent necessary to render it enforceable. If such amendment is not possible, then the provision shall be disregarded and the remainder of this Agreement shall remain in effect. If, however, amending or disregarding the provision deprives a Party of a material benefit intended to be conferred by this Agreement, then this Agreement shall be deemed terminated.
- I. This Agreement may not be assigned or transferred by either Party without the prior written consent of the other Party, which shall not be unreasonably withheld.
- J. No Party shall be liable for any breach of this Agreement or non-performance of its obligations under this Agreement on account of Force Majeure. Force Majeure means any event of an unforeseeable cause beyond the control and without the negligence of the Parties, including, but not limited to, fire, flood, other severe weather, acts of God, war, terrorism, pandemic, epidemic, government restrictions, quarantine, or the like.
- K. This Agreement constitutes the entire agreement between the Parties, and all prior discussions, agreements, and understandings, whether verbal or in writing, is merged in this agreement.

IN WITNESS WHEREOF, the Parties have caused this agreement to be executed by their duly authorized representative:



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The University of Hohenheim	The Faculty of Economic Sciences of the National University of Cordoba
Prof. Dr. Andreas Pyka Vice President for International Affairs	Prof. Dr. Ricardo Luis Descalzi Dean
The Faculty of Business, Economics and Social Sciences	
Prof. Dr. Jörg Schiller Dean	